



RE: A letter about quality of safety eyewear

Dear Safety and Plant Managers,

When you buy safety products and personal protective equipment, you probably look for some assurance of a product's compliance with safety standards. But did you know that **neither ANSI nor OSHA independently tests or certifies any safety eyewear products?** In the US, after a new style of safety glasses is designed and produced, it is up to the manufacturer to do its own compliance testing against the ANSI Z87.1+ performance standard.

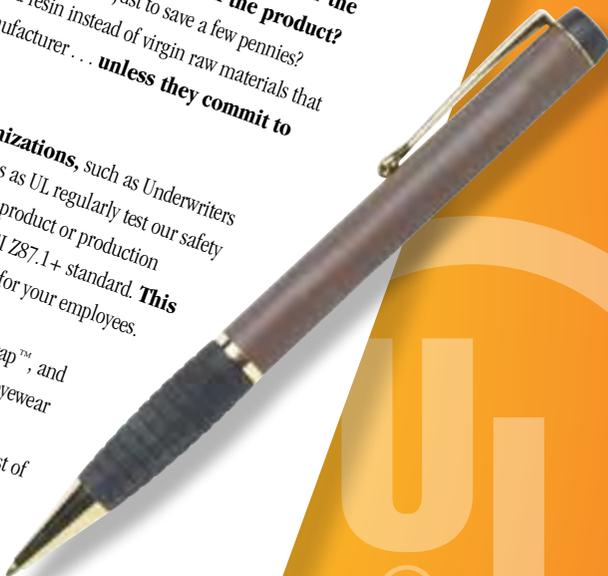
So when you are choosing which safety glasses to buy for your employees, **how will you know whether the manufacturer really performed the proper tests before stamping "Z87.1+" on the product?** How will you know if the manufacturer starts making its lenses a little bit thinner just to save a few pennies? Or, how will you know if the manufacturer switches to cheaper recycled resin instead of virgin raw materials that are more durable? There's no one independently monitoring the manufacturer... **unless they commit to third-party certification, as Gateway Safety has done.**

Gateway Safety partners with independent certification organizations, such as Underwriters Laboratories, to assure the quality of our safety products. Such organizations as UL regularly test our safety eyewear. They also have the authority to inspect any UL-listed Gateway Safety product or production facility without advance notice — to ensure ongoing compliance with the ANSI Z87.1+ standard. **This third-party certification is your independent assurance of quality for your employees.**

Gateway Safety recently introduced three new eyewear products — Conqueror™, Swap™, and Varsity™. In the tradition of our flagship product, StarLite®, and many others in our eyewear product line, all three are **certified by UL to meet the ANSI Z87.1+ standard.** We encourage you to try these new products for their comfort, style, innovation, and, most of all, because you can trust the protection you are being promised.

Be safe.

Michael D. Love
President, Gateway Safety



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Want to see for yourself? www.GatewaySafety.com/ohs1 to request a UL-certified eyewear sample.